

## 14 Reasons to use Lease Rental to acquire the business equipment you need...

There are many reasons why 98% of the FTSE Top 100 Companies choose leasing to acquire equipment necessary to run and grow their businesses.

Some or all may be applicable to you or your business model. For FREE confidential advice from our dedicated team, please contact us on the numbers below.

### Key Benefits of Leasing

✓ **Controlling Cash Flow**

Spreading the cost creates instant cash flow benefits. Keep cash in your bank when you need it most.

✓ **Measurable Return on Investment**

As the equipment is paid for at regular intervals, you can easily demonstrate return on investment from Day 1 to your stakeholders and directors.

✓ **All Costs Covered**

Most Lease Rental plans will enable you to cover all elements of your purchase. You can now include software, cabling, training, installation and maintenance costs in addition to the price of the capital equipment, and pay in one simple regular payment.

✓ **Easy Upgrades**

You can build in future equipment upgrades and improvements without increasing your payments. This negates the problems associated with "trade-ins" and rapidly changing residual values.

✓ **Simple Documentation & Quick Decisions**

The process has been designed to be as effortless as possible for you with rapid credit decisions.

✓ **Stay ahead with the latest Equipment**

Get all the benefits of the latest specification equipment NOW, when you can use it most. A quick fix with the cheapest equipment is rarely the best rationale.

✓ **100% Tax Efficient**

All Lease Rental payments are 100% tax allowable against profits.

✓ **Unsecured borrowing**

For established business with a good credit history, the equipment itself is generally the only security that is necessary.

✓ **Fixed Payments**

All lease rental agreements are on a fixed interest basis. The amount you pay will remain the same, even if bank base rates increase. The sheer fact of inflation means that the true cost of leasing reduces over the period.

✓ **PAYE**

The majority of capital asset purchases are to help the company either make or save money. As there are generally no upfront costs with a lease, you can benefit from the use of the equipment now, using either savings or increased profits made from its use to pay for future rentals.

✓ **No major upfront costs**

There is no need for a major upfront cost to acquire the new equipment. A comparatively small outlay under a Direct Debit Scheme is all that is required. Leasing facilitates the acquisition of essential equipment without waiting for annual budgets, grants and cash flow upturns. Equipment when you need it, not only when budgets allow.

✓ **Alternative Funding Source**

When you use leasing to purchase business equipment, you protect other lines of credit such as loans or overdraft facilities, and conserve available capital.

✓ **Seasonal Payments**

Lease Rental agreements can be tailored to your specific requirements. If your business is seasonal in nature, where you have particularly quiet times of year, we could structure an agreement for you that allows you to take “seasonal repayment holidays”, that match your income profile.

✓ **Deferred payments**

No need to wait for “next year’s budget” to benefit from the equipment you need now. Get what you need now, and defer payments for up to 6 months until the new budgets are allocated. Particularly useful in public, education and healthcare sector procurement.